



Teaching Commerce

(Using components currently in curriculums)

English, Reading, Science, Math, Psychology, Sociology,
Economics, Business, Computer, Government, and More!

Public Schools—Private Schools, grades 7-12
Colleges—Universities—Technical Schools
Chambers of Commerce

Elements to Teach (partial)

- Risk/Reward—Actuarial Science
- Goal Setting—Airplane Avionics
- Issue Resolution Procedure
- Dealing with Success and Dealing with Failure
- Sales and the Importance of It in Your Life
- Fear—Use It to Your Advantage
- Rejection—Use It to Your Advantage
- Identifying Windows of Opportunity
- Dealing with Change
- Ability to “Pull the Trigger” on a Deal
- Capitalism with a Conscience

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